

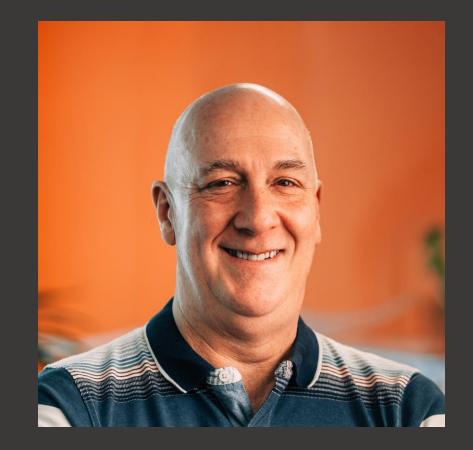
Service Management and Field Service





Gemma Mooney

Business Central Lead Functional Consultant



Peter Norman

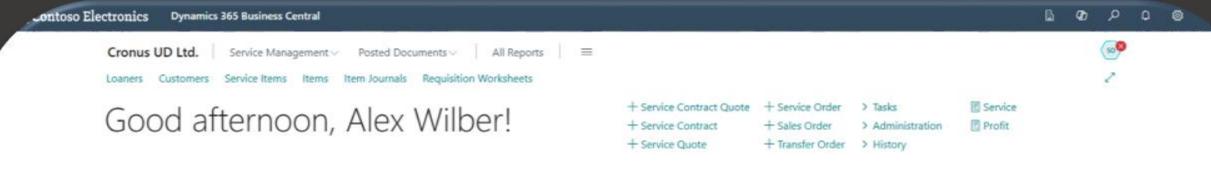
Head of CRM Presales



What is Service Management in BC?

- Repairs and maintenance
- Warranty
- Contracts for repairs or maintenance
- Internal
- Invoicing, Costs, Inventory, GL
- Financial reporting



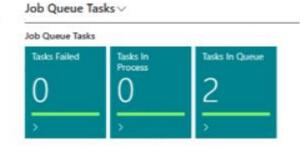


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Activities



2	User Tasks
1	My User Tasks
	Pending User Tasks
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Email Status

Approved Time Sheets

Rejected Time Sheets

Failed Emails in Outbox	Draft Emails in Outbox	Sent Emails Last 30 Days 1
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Approvals

Pending Approvals
Requests Sent _____ Requests to
Approval

Self-Service

Current Time Sheet Time Sheets

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Service Orders

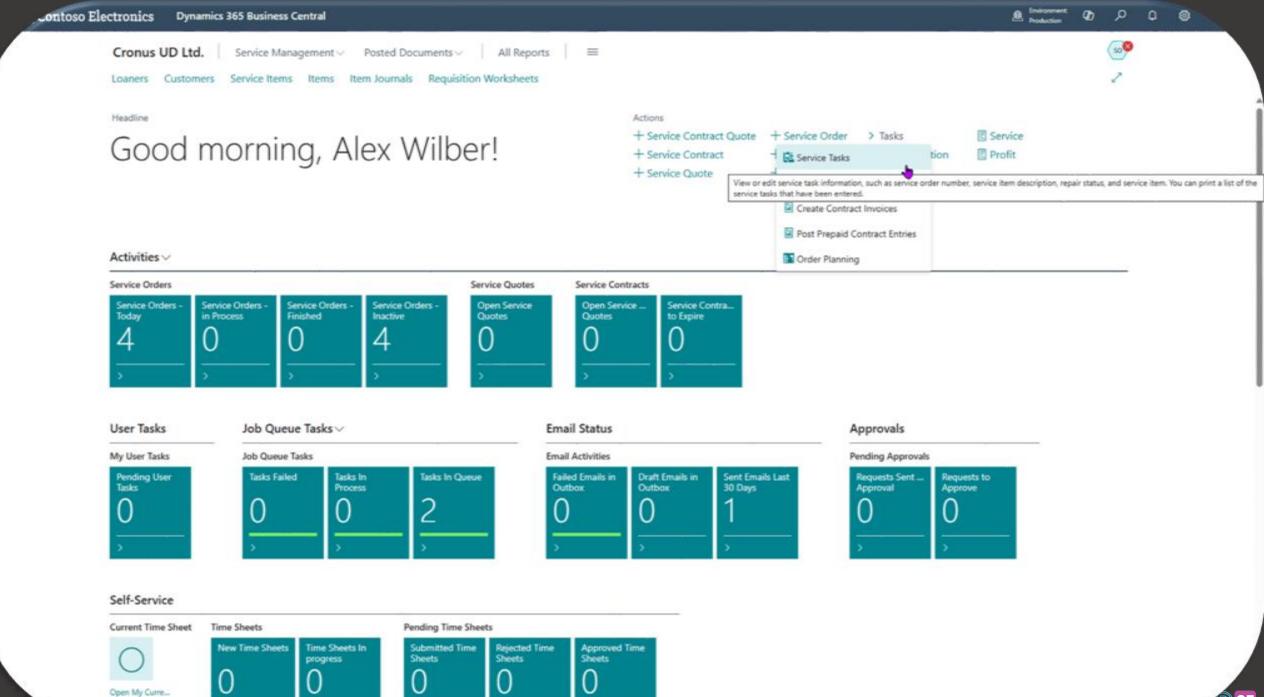
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VO000004 · Trey Re	search		
Notifications: 2 This customer has an a	overdue balance. The customer's credit limit has been exceeded.		
Home Order More options			
Post 😪 📲 Archive Document	🞇 Release to Ship 🗸 🖶 Print 🗸 🖹 Create Wareho	use Shipment	
eneral		Show mo	(i) Details 🖉 Attachments (0)
2.	SV0000004	Phone No.	Document Check~
scription		Email helen.ray@contoso.com	
stomer No.	20000 ~	Service Order Type	0
ntact No.	CT000016	Contract No	Issues Total
II-To		Response Date 04/06/2025	Refresh
ame	Trey Research	Response Time 10:14:33	Issues
fdress	Southwark Bridge Rd, 91-95	Priority Low	No issues found.
ty	London ····	Status Pending V	
sunty		Release Status Open	Incoming Document Files ~
stcode	SE1 OAX ····		
ountry/Region Code	GB ~		Name File E
ontact. Name	Helen Ray		(There is nothing to show in this view)

ontoso Electronics Dynamics 365 Business Cer	ntral	B Environment (20 , P C (2)
Service Order SVO000004 - Trey Research Notifications 2 This customer has an overdue balance Home Order More options Post. V Release to 3 General No. SV000004 Description Customer No. Contact No. SV000004 Coode Sell-To Name Address City County Postcode SEI DAX	Service Item Group SERVICE - Troubleshooti. Image: Comparison of the Compariso	Saved I I I I Saved I I I Saved I I I Saved I I I Saved
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in anay	p=							LEAKING	Leaking				
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	Fault Area Code		Symptom Code	Fault Code 4	Resolution Code	Service Item Group Code 🕹 🝸	Description	+ New		Show det	ails Se	elect from	ull li
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			NOISE	5-1	R1	SERVICE	Clean the coffee f	unnel clean the coffee funnel i	n Maintenance m	1a			0
			LEAKING	3-2	R6	SERVICE	Filter basket need	s replacement)
			LEAKING	3-1	R5	SERVICE	Clean out waste b	ox and waste pipe as describe	d in Maintenance	e)
			ERROR	1-9		SERVICE							1
			ERROR	1-3	R4	SERVICE	Turn off the mach	ine and wait for 60 minutes)
			ERROR	1-2	R2	SERVICE	Clean and great th	e brew group as described in	Maintenance ma	nu			3
\rightarrow		1	ERROR	1-1	R1	SERVICE	Clean the coffee f	unnel clean the coffee funnel i	in Maintenance m	1a			0

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No. Item No. Group Code Serial No. Description Code War Contract No. Group Code Fault Code Orde Priority → Image: S-100 SERVICE S-100 Semi-Automatic Coffee INITIAL Image: S-100 S-2 R2 Low			es Relationships 🛛 🐉 Dimensio	ns 👎 Comments 🗸 🔲 S	Service Item Log	\$	(There is nothing to show in this view	v)
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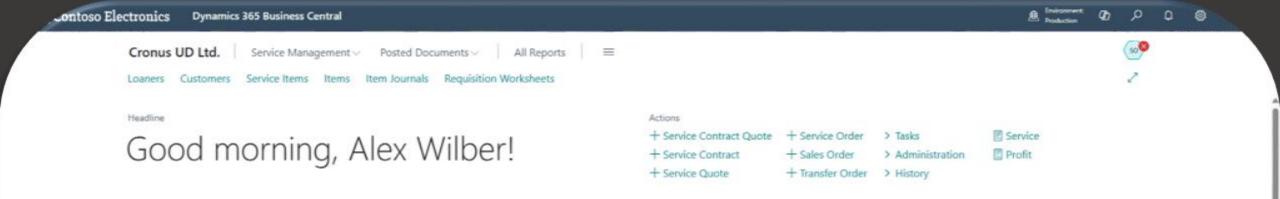
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Service Tasks	√Saved [] ⊑f ,⊀
General	
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Resource Group Filter	No. Filter ····
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	Response Date	Response Time †	Priority 1	Document Type	Document No.	Repair Status Code	Service Item No.	Customer No.	Service Shelf No.	Item No.	Service Item Group Code	Serial No.	Warra	Contract No.	No. of Allocations
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	04/06/2025	10:30:41	Low	Order	SVO000005	INITIAL		40000		S-210		-			1

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in	es <u>Manage</u>	Functions L	ine												Ŕ	5
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	ltem	SP-BOM1102		Coffee filter basket		PCS	1			NOISE	5-2	R2	35.00	0		0.0
	Item	SER102		Repair		HOUR	2			NOISE	5-2	R2	100.00	0		0.0
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	Resource															
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Activities ~

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User Tasks

Job Queue Tasks ~





Email Status



Approvals



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Self-Service



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4	Service Orders																	
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	No.†	1	ionus 🔻	Order Date	Order Time	Customer No.	Ship-to Code	Name		External Occurrent No.	Location Code	Response Date	Response Time	Fronty	Release Status	O Details & Attachments	: (0)	
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																Name	Trey Research	
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helen.ray@contoso.com

Email

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	Lines Manage Line								Ŕ	63				
	³ ^R New Line ∃× Delete Line									18				
		ltem Reference No. Description (Quantity	Unit of Measure Code	Unit Price Excl.	Line Discount %	Line Amount Excl. VAT	Service Item No.	Department Code	Cus Cod				
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	Item SER102	Repair		HOUR	100.00		200.00		SALES	ME				

Warranty

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Service Item Card

Andrew D P C

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Service item Card		
SV000003 · S-100	Semi-Automatic	Coffee Machine

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Item Troubleshooting More options						0
General				i	D Summary Proview	~
No. SV000003		Response Time (Hours)			🕕 Details 🖉 Atta	achments (1)
Description S-100 Semi-Automatic Coffee Machine		Priority	Low	~		
Item No. S-100	~	Last Service Date			Customer Details	~
Item Description S-100 Semi-Automatic Coffee Machine		Warranty Starting Date (Parts)	04/06/2025		Customer No.	40000
Service Item Group Code SERVICE	~	Warranty Ending Date (Parts)	04/06/2027	1	Name Phone No.	Alpine Ski House
Service Price Group Code	~	Warranty % (Parts)		100		ian.deberry@contoso.com
Variant Code	~	Warranty Starting Date (Labour)	04/06/2025		Fax No.	
Serial No.		Warranty Ending Date (Labour)	04/06/2027		Credit Limit (LCY)	0.00
Status Installed	~	Warranty % (Labour)		100	Available Credit (LCY) Payment Terms Code	1M(8D)
Service Item Components No		Preferred Resource			Contact	lan Deberry
Search Description S-100 SEMI-AUTOMATIC COFFEE MACHINE		Blocked		~		
Customer Vo. 40000	~	Phone No.		'		
Sell-to		Location of Service Item				
Name Alpine Ski House						
Address Walter-Gropius-Strasse 5						
Address 2 Park Stadt Schwabing						
City Munchen						
Postcode DE-80807						
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Service Contracts

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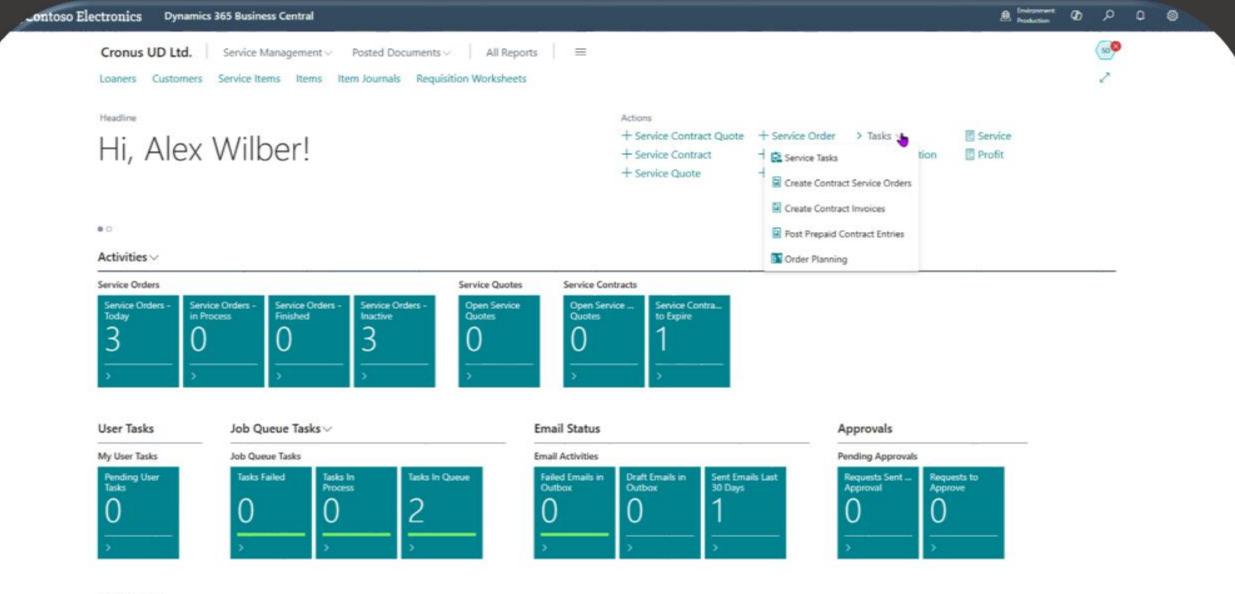
Service Contract

Home Prepare Print/Send Contract Report More options 0 🗳 Open Contract 🔒 Lock Contract 📝 Sign Contract 宕 Service Contract Templates P v + New ···· 2 X General (i) Details 🔗 Attachments (0) Serv. Contract Acc. Gr. No.† Description Prepaid Invoice Period Code Contract No. Customer Statistics TEMPL0001 Prepaid Contract - Monthly BASIC Month \rightarrow Prepaid Contract - Quarterly 22 TEMPL0002 BASIC Quarter Customer No. Customer No. TEMPL0003 Non-Prepaid Contract - Monthly BASIC Month Balance (LCY) Balance (LCY) As Vendor 0.00 Contact No. -Name Sales Outstanding Orders (LCY) Address Shipped Not Invoiced (LCY) Outstanding Invoices (LCY) Address 2 Service City -Outstanding Serv. Orders (L... County Serv Shipped Not Invoiced(... Outstanding Serv.Invoices(L... Postcode Country/Region Code Payments Payments (LCY) Contact Name Refunds (LCY) Last Payment Rece.,. Total (LCY) 0.00 Lines Manage Line Credit Limit (LCY) ³[®] New Line ³ Delete Line ³ Select service items... Overdue Amounts ... 0.00 OK Cancel Total Sales (LCY) 0.00 Service Item Unit of Description No. Measu Invoiced Prepayme... 0.00 \rightarrow Customer Details \sim

Customer No. Name

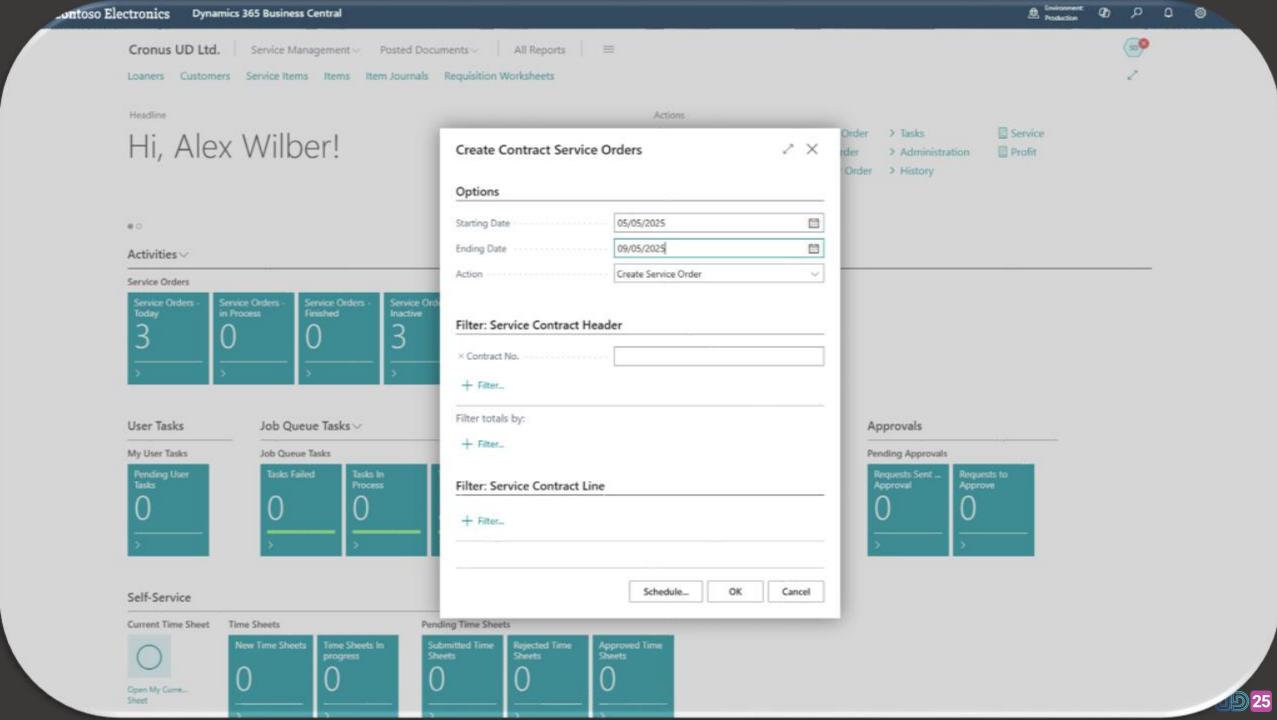
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Self-Service





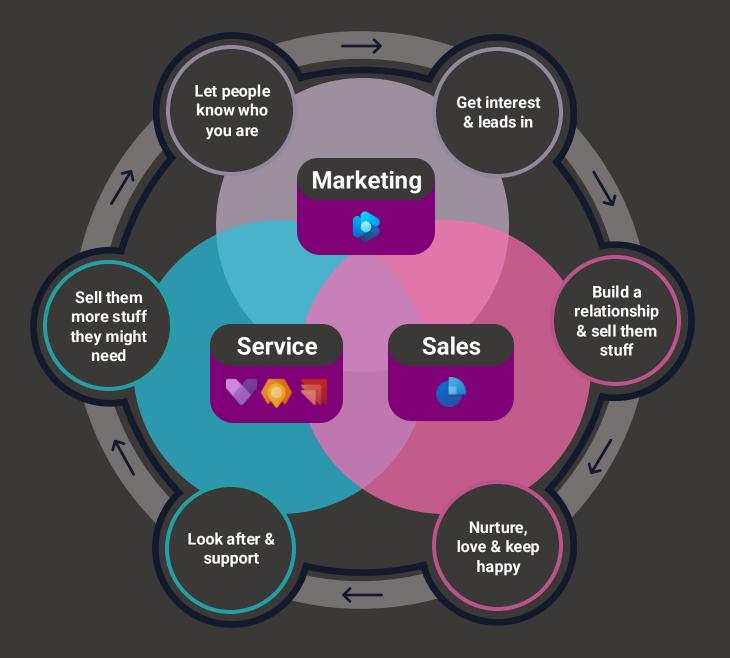
What is Service Management not great at?

Off site work

Scheduling

Aftercare

Customer Engagement



Service

- **365 Customer Service**
 - 365 Field Service
 - 365 Project Operations



What is Field Service

Frontline / mobile workers External to the office

Travel

Scheduling

Work Completion

Invoicing



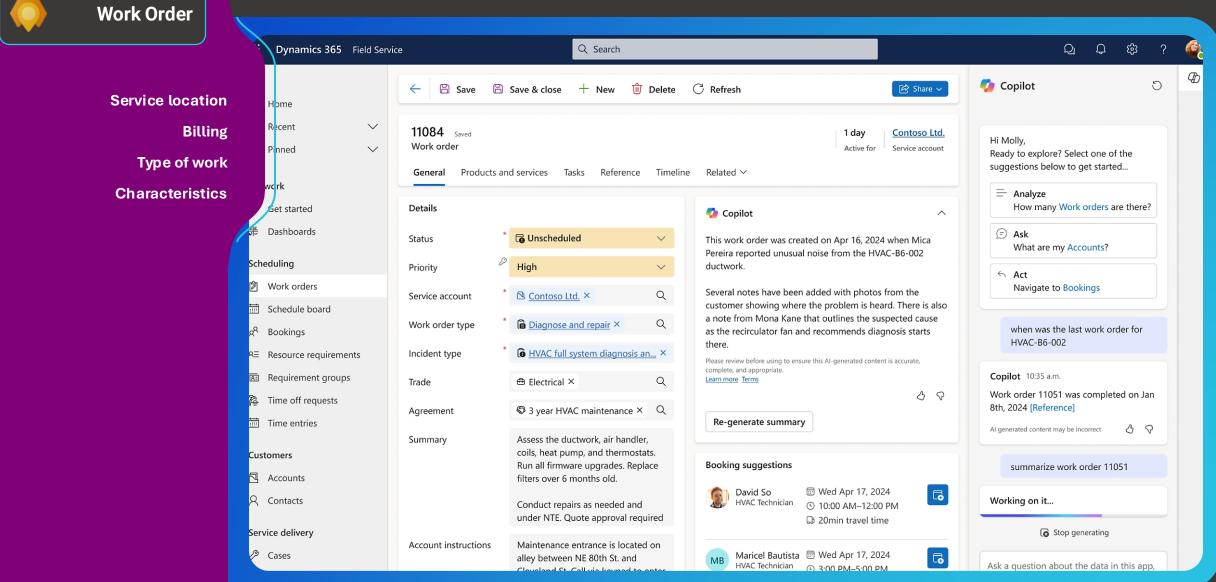


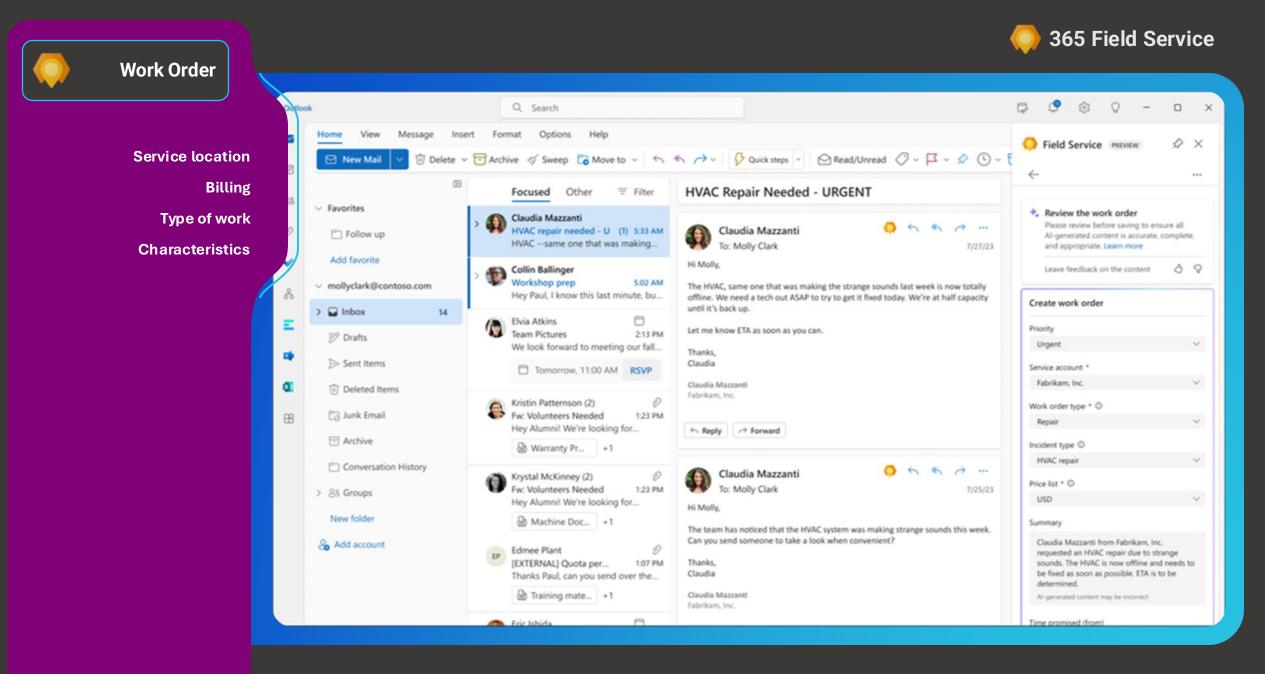


Consulting U	pgrades	Testi	ng	Deliveries
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Calibration	On-site s	upport		Service
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Training	Drop in		Rem	ote support











Work Order

Scheduling

Skills

Availability Location (territory)

Travel time

Priority

Optimisation

	Dynamics 365 Field Service	٩	、Search					Q	段 ?	<i>7</i> 6
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	<u>41008</u>	New T	lechnician	7/28/2023	8/5/20	23	1h 50min	High		
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Work Order

Scheduling

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Skills Availability Location (territory)

Travel time

Priority

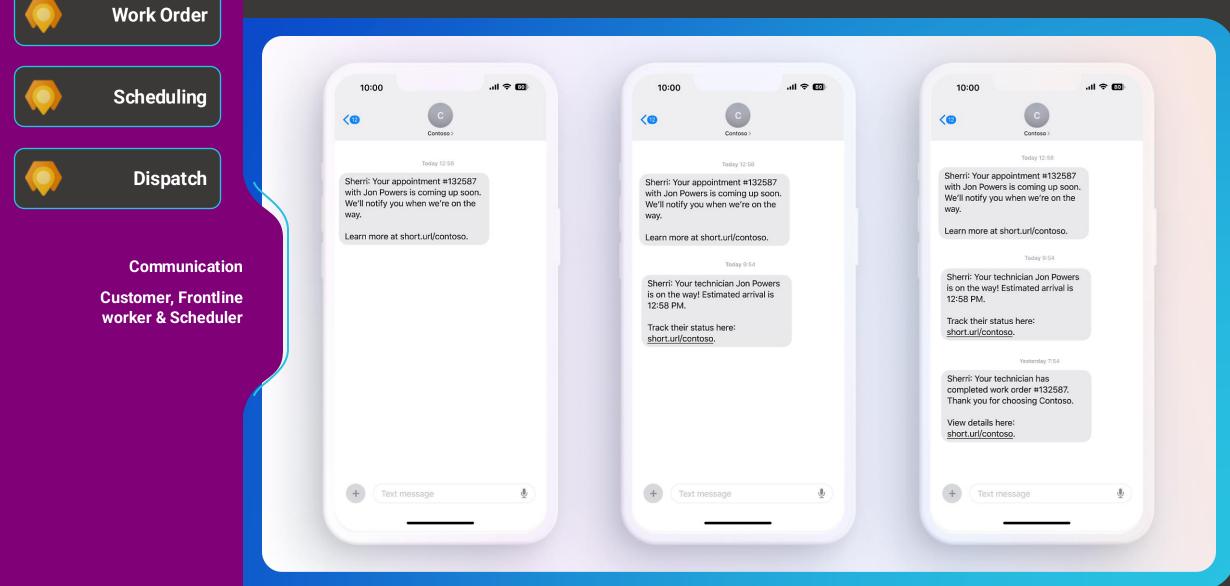
Optimisation

times, please reach out to Contoso customer supp	port 555-555-01234.
1 Service product	2 Service type
Rancilio Silvia espresso machine 🗸 🗸 🗸 🗸	Monthly Silvia maintenance package 🛛 🗸
12345 NE Turing St, Suit 202 Seattle, WA 98109	2 Hours
3 Select date and time	
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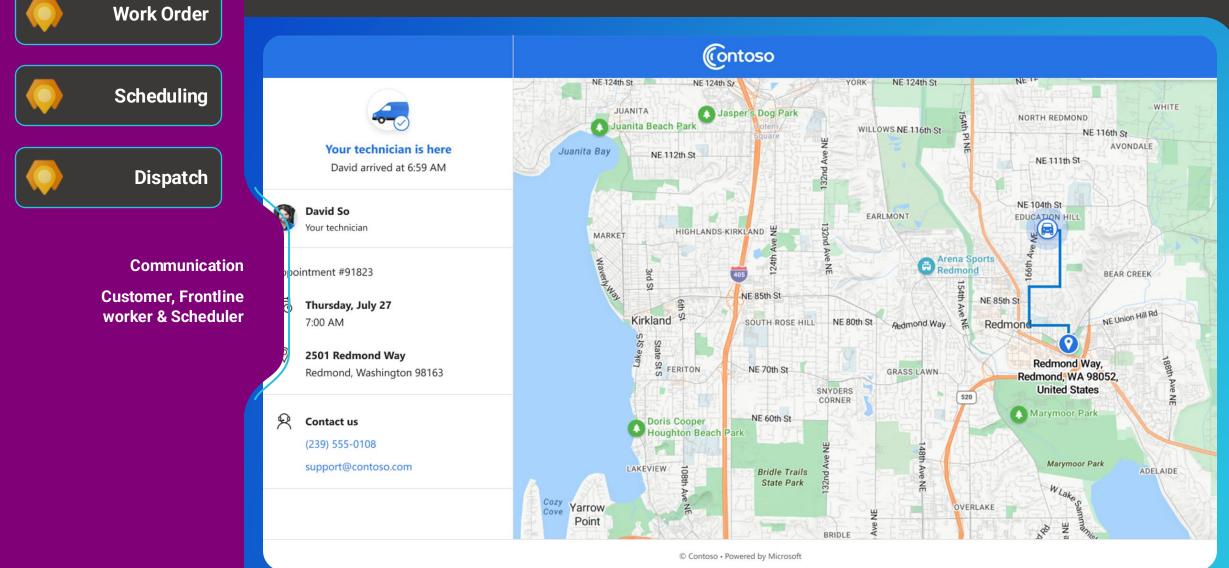
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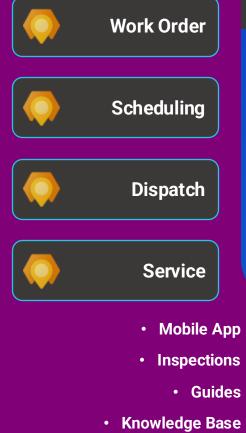




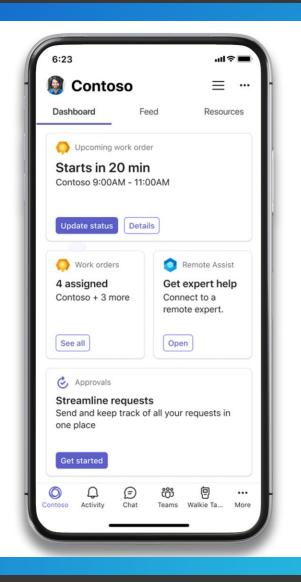








Remote Assist

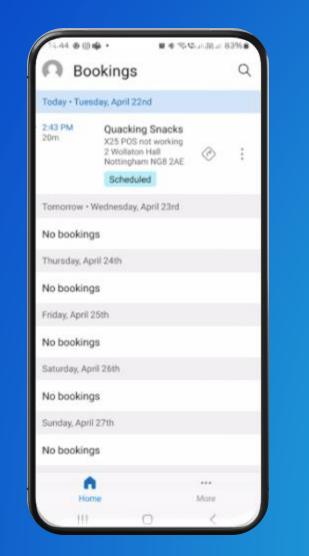


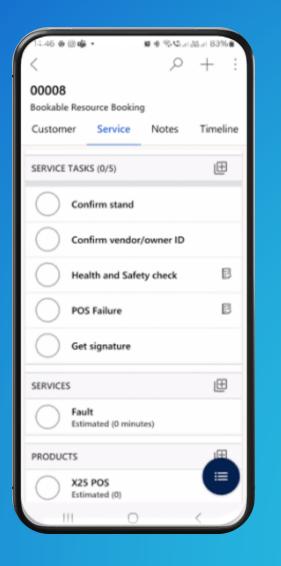


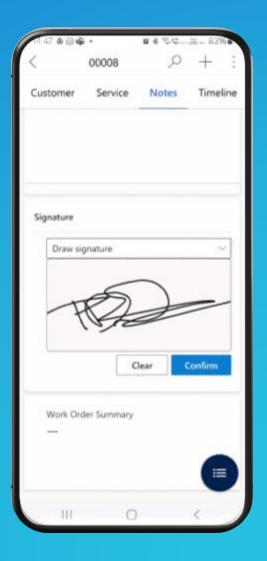


Work Order Scheduling Dispatch Service Mobile App Inspections • Guides

- Knowledge Base
 - Remote Assist









Work Order 日本市に二回」88%8 14:06 山里の・ Health and Safety check - Saved Health and Safety . 🔎 + Scheduling Inspection Template Version Designer Preview Logic Translation Versions Related ~ Related ~ General ~ 1 🤊 Undo 🦿 Redo Page1 Health and Safety check Toolbox Advance Dispatch Health and Safety check T TextBox Checkbox · Required Environment # Radiogroup Dropdown Service Environment 1. Are there any cables loose * EE Entity Lookup Page description (optional) m Number O Yes Are there any cables loose * Date Time Mobile App ٦. File O No O Ves Inspections 12 Matrix (Dyna O No 2. Are there any hot liquids * Guides 2. Please take a photograph O Yes Knowledge Base Choose file Remote Assist O No Are there any hot liquids * 3. Is the area accessible * 3. O Yes O No O Yes = ~ .

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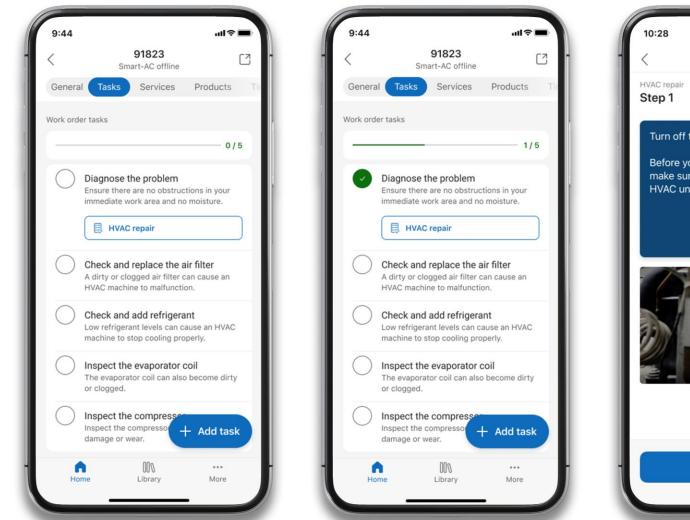
Work Order

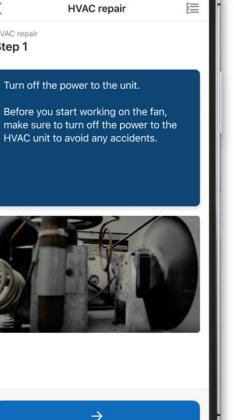
Scheduling
Dispatch

- Mobile App
- Inspections

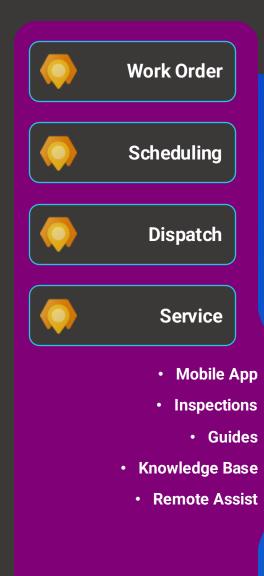
Service

- Guides
- Knowledge Base
 - Remote Assist





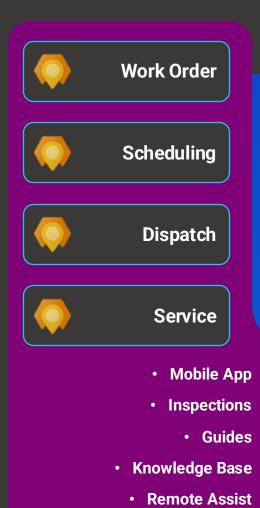




K Copilot New chat
Hi David,
Ready to explore? Select one of the suggestions below to get started
Help me write Write an email to my team about our top priorities for next quarter from file
Prep for meetings Help me prepare for meeting
What's new? What's the latest from person, organized by emails, chats, and files?
Search documents for how to access the turbine on this heat pump.
S Checking the heat pump manual









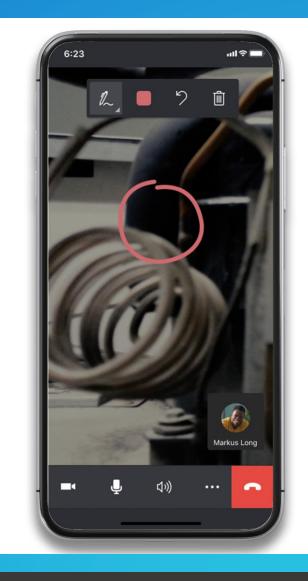
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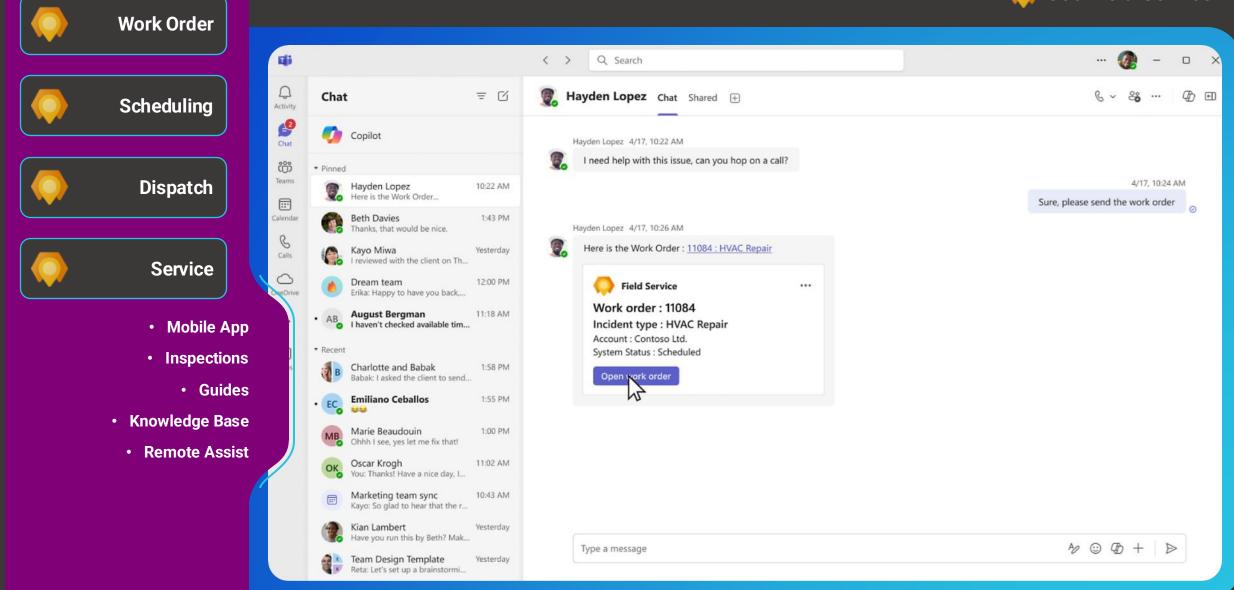
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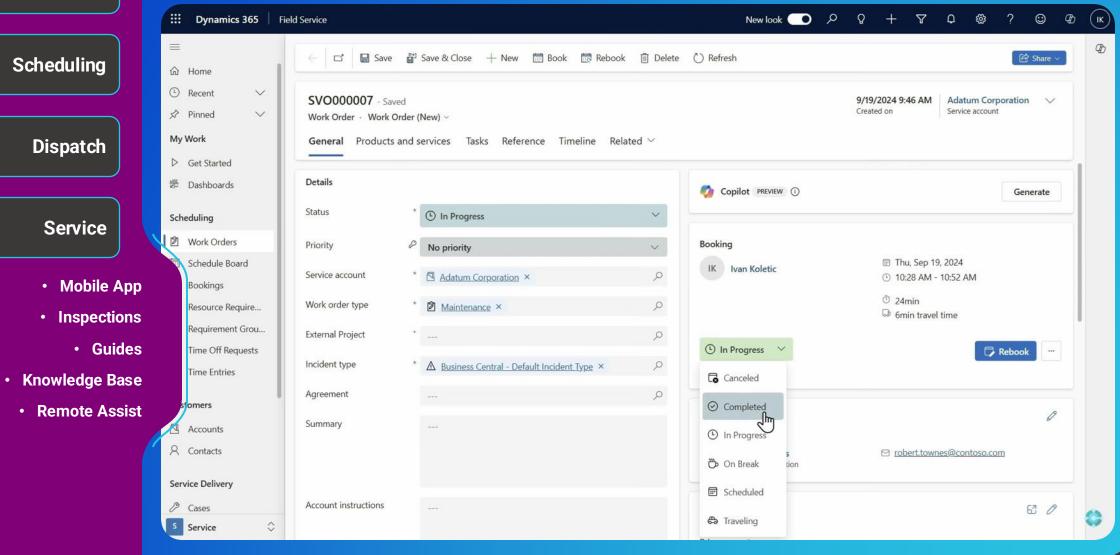
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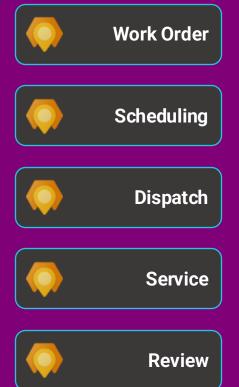










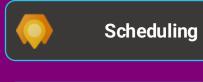


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Get started	87395 HV	AC	nore results for fabrikam			eduled	High	~	7/8/23	9:56 AM	
배트 Dashboards	12416 Duo	стиотк теран	Ацации согрогацои		in t	progress	Medium	~	7/8/23	9:30 AM	
Scheduling	22304 Hea	at pump diagnosis and repair	Adatum Corporation		Sch	eduled	High	~	7/9/23	4:45 PM	
🖄 Work orders	32019 The	rmostat replacement	Lamna Healthcare		In p	progress	Medium	~	7/9/23	4:31 PM	
R Bookings	33401 HV/	AC annual service	First Up Consultan		In p	progress	Low	~	7/9/23	3:10 PM	
Resource requirements	40019 HV/	AC full system diagnosis and re	Lamna Healthcare		Uns	scheduled	High	~	7/10/2	3 12:04 PM	
Requirement groups	41008 Full	system diagnosis and repair	Humongous Insurance		Uns	scheduled	High	~	7/10/2	3 11:30 AM	(
Time off requests	45876 Hea	at pump diagnosis and repair	Northwind Traders		Cor	mpleted	Urgent	~	7/10/2	3 9:20 AM	
Time entries	47812 Duo	ctwork installation	Bellows College		Car	nceled	Low	~	7/11/2	3 1:00 PM	
Accounts	49870 Duo	ctwork repair	First Up Consultan		Cor	mpleted	Medium	~	7/13/2	3 4:00 PM	
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Work Order



Dispatch



Review

Review, post, check and manage



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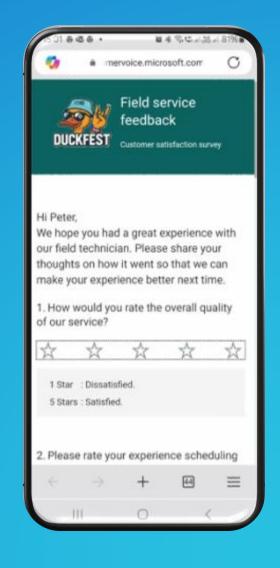
Very easy

O Somewhat easy

Field service feedback

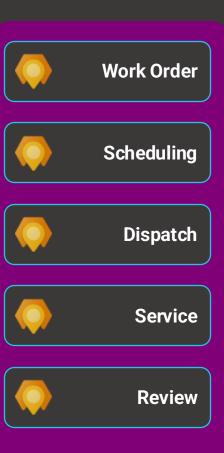
Hi {{First Name}}, We hope you had a great experience with our field technician. Please share your thoughts on how it went so that we can make your experience better next time.
1. How would you rate the overall quality of our service?
Dissatisfied 🕁 🕁 🕁 🕁 Satisfied
2. Please rate your experience scheduling a visit:
O Very difficult
Somewhat difficult

3. How would you rate your satisfaction with our field service technician in terms of:



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Customers

Cases

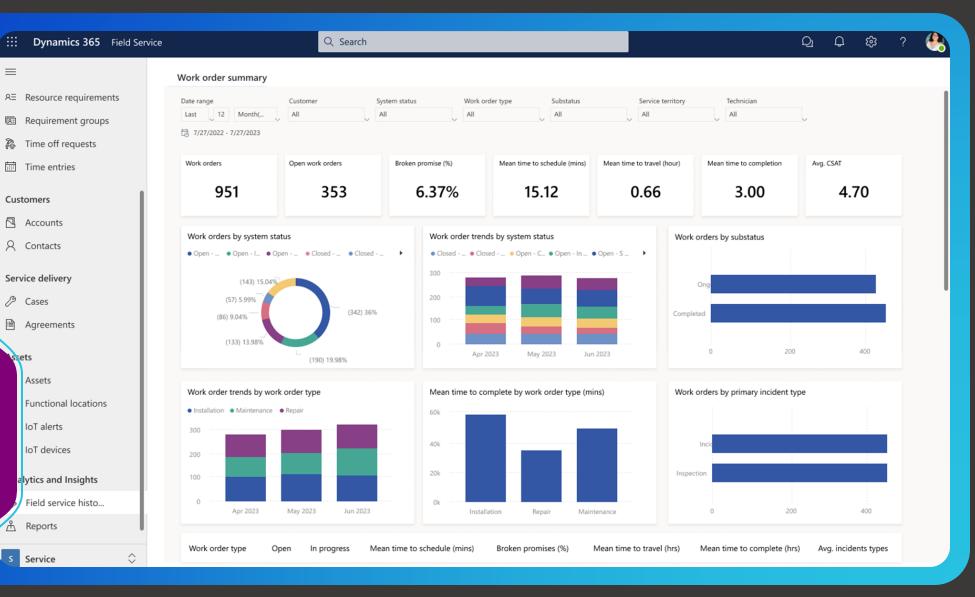
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Assets

Reports

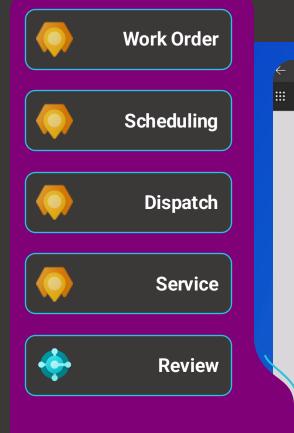
Service

Review, post, check and manage



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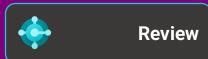
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Work Order

\bigcirc	Scheduling
\bigcirc	Dispatch
\bigcirc	Service



Review, post, check and manage

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SVO000001	In Process	9/10/2024	2:13:48 PM	10000	Adatum Corporation	MAIN	9/11/2024	2:13:48 AM	Open		
SVO00002	In Process	10/1/2024	2:13:49 PM	20000	Trey Research		10/2/2024	2:13:49 AM	Open		
SVO00003	In Process	10/1/2024	2:35:39 PM	40000	Alpine Ski House	MAIN	10/1/2024	2:35:39 PM	Open		
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Work Order Scheduling Dispatch Service Review •

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Work Order Scheduling Dispatch Service Review •

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Work Order
Scheduling
Dispatch

Service

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Business Central and Field Service

The best of both worlds

Internal and External view

Frontline worker transparency



What I can do now with Field Service linked to Business Central

- Work orders delivered out of the office to front line workers
- Travel Times
- Estimated and actual times and pricing
- Mobile offline application
- Capture Signatures

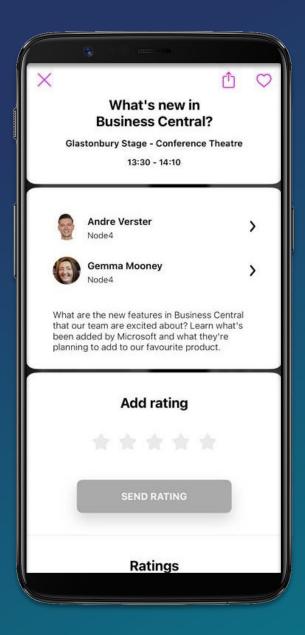
- Scheduling of Resources
- Live visibility of where the front line workers are
- Geo Fencing
- Inventory use at source
- Satisfaction survey linked to the work order



Thank You.

<u>Gemma - g.mooney@node4.co.uk</u>

Peter - p.norman@node4.co.uk



Please rate all sessions

let us know how we did